## BALANCE SHEET

As at Mar. 31th 2010

Unit: VND

| Loovino  |            |                      | Unit: VND            |
|--|------------|----------------------|----------------------|
| ASSETS   | Code       | Ending Balance       | Beginning Balance    |
| 1<br>A. SHORT-TERM ASSETS (100=110+120+130+140+150)          | 100        | 3<br>220,610,727,971 | 4<br>198,343,011,067 |
| I. Cash and cash equivalents                                 | 110        | 7,727,227,710        | 6,063,942,348        |
| 1. Cash  1. Cash   | 111        | 7,727,227,710        |                      |
| 2. Cash equivalents  | 111        | 7,727,227,710        | 6,063,942,348        |
| II. Short-term financial investments                         | 120        |                      |                      |
| Short-term invastments     Short-term investments            |            |                      |                      |
| Provision for devaluation of short-term security investments | 121<br>129 |                      | -                    |
| III. Receivables   |            | - (5.011.014.652     | - (4 (70 002 710     |
| <u></u>  | 130        | 65,911,914,653       | 64,670,002,718       |
| Trade accounts receivables     Advances to suppliers         | 131        | 45,066,680,339       | 44,924,511,196       |
| Short-term internal receivables                              | 132        | 8,173,089,956        | 4,131,131,017        |
| Receivable in accordance with contracts in progress          | 133        |                      | -                    |
| <u> </u>   | 135        | 12.040.404.760       | 16 700 620 015       |
| 5. Other receivables   |            | 13,848,404,768       | 16,790,620,915       |
| 6. Provision for short-term bad receivables                  | 139        | (1,176,260,410)      | (1,176,260,410)      |
| IV. Inventories  | 140        | 137,638,813,619      | 120,943,409,689      |
| 1. Inventories   | 141        | 139,543,432,296      | 122,848,028,366      |
| 2. Provision for devaluation of inventories                  | 149        | (1,904,618,677)      | (1,904,618,677)      |
| V. Other short-term assets                                   | 150        | 9,332,771,989        | 6,665,656,312        |
| 1. Short-term prepaid expenses                               | 151        | 2,531,372,542        | 1,979,561,630        |
| 2. VAT deductible  | 152        | 1,517,290,205        | 64,747,323           |
| 3. Tax and accounts receivable from State budget             | 154        | 124,808,037          | -                    |
| 4. Other short-term assets                                   | 158        | 5,159,301,205        | 4,621,347,359        |
|  |            |                      |                      |
| B. LONG-TERM ASSETS (200=210+220+240+250+260)                | 200        | 187,108,908,400      | 192,003,962,592      |
| I. Long-term receivables                                     | 210        | 602,025,192          | 602,025,192          |
| 1. Long-term receivables from customers                      | 211        | -                    | -                    |
| Capital receivable from subsidiaries                         | 212        |                      | -                    |
| 3. Long-term inter-company receivables                       | 213        |                      | -                    |
| 4. Other long-term receivables                               | 218        | 602,025,192          | 602,025,192          |
| 5. Provision for long-term bad receivable (*)                | 219        | -                    | -                    |
| II. Fixed assets   | 220        | 153,570,677,612      | 158,237,608,792      |
| 1. Tangible fixed assets                                     | 221        | 135,696,968,305      | 138,065,601,818      |
| - Historical cost  | 222        | 272,606,480,171      | 270,076,199,268      |
| - Accumulated depreciation                                   | 223        | (136,909,511,866)    | (132,010,597,450)    |
| 2. Finance leases fixed assets                               | 224        | -                    | -                    |
| - Historical cost  | 225        |                      | -                    |
| - Accumulated depreciation                                   | 226        |                      | -                    |
| 3. Intangible fixed assets                                   | 227        | 7,442,209,981        | 7,488,694,699        |
| - Historical cost  | 228        | 7,765,758,177        | 7,765,758,177        |
| - Accumulated depreciation                                   | 229        | (323,548,196)        | (277,063,478)        |
| Construction in progress expenses                            | 230        | 10,431,499,326       | 12,683,312,275       |
| III. Property investment                                     | 240        | 8,437,651,580        | 8,485,861,223        |
| - Historical cost  | 241        | 9,063,412,740        | 9,063,412,740        |
| - Accumulated depreciation (*)                               | 242        | (625,761,160)        | (577,551,517)        |
| IV. Long-term financial investments                          | 250        | 22,491,657,800       | 22,491,657,800       |
| Investment in subsidiaries                                   | 251        | -                    | -                    |
| 2. Investment in joint-venture                               | 252        | -                    | -                    |
| 3. Other long-term investments                               | 258        | 27,223,338,600       | 27,223,338,600       |
| Provision for devaluation of long-term finance investment    | 259        | (4,731,680,800)      | (4,731,680,800)      |
| V. Other long-term assets                                    | 260        | 2,006,896,216        | 2,186,809,585        |
| 1. Long-term prepaid expenses                                | 261        | 2,006,896,216        | 2,186,809,585        |
| Deferred income tax assets                                   | 262        | -                    | -                    |
| 3. Others  | 268        | -                    | -                    |
|  |            |                      |                      |
| TOTAL ASSETS   | 270        | 407,719,636,371      | 390,346,973,659      |
|  |            |                      |                      |
|  |            |                      |                      |

## BALANCE SHEET

As at Mar. 31th 2010

Unit: VND

| ASSETS  | Code | Ending Balance  | Beginning Balance |
|---|------|-----------------|-------------------|
| CAPITAL SOURCE                                      |      |                 |                   |
| A. LIABILITIES (300= 310+330)                       | 300  | 248,963,108,080 | 223,127,976,789   |
| I. Short-term liabilities                           | 310  | 212,417,744,544 | 187,166,550,817   |
| Short-term borrowing and debts                      | 311  | 126,207,271,057 | 111,645,502,832   |
| Trade accounts payable                              | 312  | 38,452,184,894  | 36,277,714,140    |
| 3. Advances from customers                          | 313  | 5,146,194,598   | 4,151,450,092     |
| Taxes and liabilities to State budget               | 314  | 5,539,360,372   | 5,480,139,918     |
| 5. Payable to employees                             | 315  | 1,685,962,756   | 2,851,807,325     |
| 6. Payable expenses                                 | 316  | 126,904,000     | 261,174,000       |
| 7. Accounts payables                                | 317  | -               | -                 |
| 8. Payable in accordance with contracts in progress | 318  | -               | -                 |
| 9. Other short-term payables                        | 319  | 34,505,787,128  | 26,476,304,858    |
| 10. Bonus and welfare fund                          | 320  | 754,079,739     | 22,457,652        |
| II. Long-term liabilities                           | 320  | 36,545,363,536  | 35,961,425,972    |
| Long-term accounts payables-Trade                   | 321  | -               | -                 |
| 2. Long-term accounts payables-Affiliate            | 322  | -               | -                 |
| 3. Other long-term payables                         | 323  | 602,025,192     | 602,025,192       |
| 4. Long-term borrowing and debts                    | 324  | 35,943,338,344  | 35,337,851,779    |
| 5. Deferred income tax                              | 325  | -               | -                 |
| 6. Provision for unemployment allowance             | 326  | -               | 21,549,001        |
| 7. Provision for long-term liabilities              | 327  | -               | -                 |
| B. OWNER'S EQUITY (400= 410+430)                    | 400  | 158,756,528,290 | 167,218,996,870   |
| I. Capital sources and funds                        | 410  | 158,502,646,420 | 167,817,715,000   |
| 1. Paid-in capital                                  | 411  | 115,000,000,000 | 115,000,000,000   |
| 2. Capital surplus                                  | 412  | 24,673,190,000  | 24,673,190,000    |
| 3. Other capital of owner                           | 413  | -               | -                 |
| 4. Treasury stock                                   | 414  | -               | -                 |
| 5. Assets revaluation difference                    | 415  | -               | -                 |
| 6. Foreign exchange difference                      | 416  | -               | 284,618,709       |
| 7. Investment and development fund                  | 417  | 13,599,075,370  | 8,455,016,309     |
| 8. Financial reserve fund                           | 418  | 1,996,338,883   | 1,206,716,796     |
| 9. Other fund belong to owner's equity              | 419  | 1,912,212,955   | 1,912,212,955     |
| 10. Retained profit                                 | 420  | 1,321,829,212   | 16,285,960,231    |
| 11. Capital for construction work                   | 421  | -               | -                 |
| II. Budget sources                                  | 430  | 253,881,870     | (598,718,130)     |
| Bonus and welfare fund                              | 431  |                 |                   |
| 2. Budgets  | 432  | -               | (852,600,000)     |
| 3. Budget for fixed asset                           | 433  | 253,881,870     | 253,881,870       |
| TOTAL RESOURCES                                     | 440  | 407,719,636,371 | 390,346,973,659   |

### OFF BALANCE SHEET ITEMS

| Items                  |   | Ending Balance | Beginning Balance |  |
|------------------------|---|----------------|-------------------|--|
|                        |   |                |                   |  |
| 5. Foreign currencies: |   |                |                   |  |
| - USD                  | - | 72,261.74      |                   |  |
| - EUR                  | _ | -              |                   |  |

# **INCOME STATEMENT**

**Quarter 1/2010** 

Unit: VND

| Items                                     | Code | Note  | Quarter 1 / 2010 | Quarter 1 /2009 |  |
|---|------|-------|------------------|-----------------|--|
|   |      |       |                  |                 |  |
| 1. Sales                                  | 01   | VI.18 | 118,886,280,773  | 85,759,021,161  |  |
| 2. Deductions                             | 03   | VI.19 | 273,603,475      | 625,189,163     |  |
| 3. Net sales and services                 | 10   | VI.20 | 118,612,677,298  | 85,133,831,998  |  |
| 4. Cost of goods sold                     | 11   | VI.21 | 106,544,084,885  | 77,015,555,838  |  |
| 5. Gross profit                           | 20   |       | 12,068,592,413   | 8,118,276,160   |  |
| 6. Financial income                       | 21   | VI.22 | 246,554,879      | 127,283,338     |  |
| 7. Financial expenses                     | 22   | VI.23 | 4,792,022,865    | 3,316,971,545   |  |
| Include: Interest expense                 | 23   |       | 2,929,662,988    | 2,827,520,411   |  |
| 8. Selling expenses                       | 24   |       | 2,646,801,643    | 1,765,848,873   |  |
| 9. General & administrative expenses      | 25   |       | 3,602,713,954    | 2,558,621,969   |  |
| 10. Net operating profit                  | 30   |       | 1,273,608,830    | 604,117,111     |  |
| 11. Other income                          | 31   |       | 29,192,003       | 287,797,140     |  |
| 12. Other expenses                        | 32   |       | 23,755,354       | -               |  |
| 13. Other profit                          | 40   |       | 5,436,649        | 287,797,140     |  |
| 14. Profit before tax                     | 50   |       | 1,279,045,479    | 891,914,251     |  |
| 15. Current corporate income tax expenses | 51   | VI.24 | 319,873,263      | 222,978,563     |  |
| 16. Defrred corporate income tax expenses | 51   |       | -                | -               |  |
| 17. Profit after tax (60 = 50 - 51)       | 60   |       | 959,172,216      | 668,935,688     |  |
| 18. EPS (VND/share)                       | 70   | VI.26 |                  |                 |  |

#### **CASH FLOW STATEMENT**

Quarter 1 / 2010 (Indirect method)

Unit: VND

| Items   | Code | Quarter 1 / 2010 | Quarter 1 /2009  |
|---|------|------------------|------------------|
| TCIII)  | Couc | Quarter 1 / 2010 | Quarter 1/2007   |
| I. CASH FLOWS FROM OPERATING ACTIVITIES:  |      |                  |                  |
| 1. Profit before tax  | 01   | 1,279,045,479    | 891,914,304      |
| 2. Adjustment in accounts   |      |                  |                  |
| Fixed assets depreciation   | 02   | 5,381,320,764    | 5,052,846,660    |
| Provisions  | 03   | (21,549,001)     | (4,610,328,326)  |
| Unrealized foreign exchange difference loss/gain  | 04   | -                | =                |
| Loss from liquidating fixed assets and down construction expenses                       | 05   | (65,542,983)     | (27,197,024)     |
| Interest expenses   | 06   | 2,929,662,988    | 2,100,761,933    |
| 3. Operating profit before the changes of current capital                               | 08   | 9,502,937,247    | 3,407,997,547    |
| Changes in accounts receivable  | 09   | (1,515,185,201)  | (2,055,007,575)  |
| Changes in inventories  | 10   | (16,695,403,930) | 14,273,008,834   |
| Changes in trade payables   | 11   | 1,018,352,155    | 6,680,171,750    |
| Changes in prepaid expenses   | 12   | (2,487,202,308)  | (15,990,953)     |
| Paid interest   | 13   | (2,929,662,988)  | (2,525,802,580)  |
| Paid corporate income tax   | 14   | -                | -                |
| Other receivables   | 15   | 273,273,266      | 3,491,007,995    |
| Other payables  | 16   | -                | -                |
| Net cash provided by (used in) operating activities                                     | 20   | (12,832,891,759) | 23,255,385,018   |
|   |      | -                |                  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES:   |      | -                | -                |
| Cash paid for purchase of capital assets and other long-term assets                     | 21   | (2,036,224,030)  | (6,844,355,398)  |
| Cash received from liquidation or disposal of capital assets and other long-term assets | 22   | -                | -                |
| Cash paid for lending or purchase debt tools of other companies                         | 23   | -                | -                |
| Withdrawal of lending or resale debt tools of other companies                           | 24   | 65,542,983       |                  |
| Cash paid for joining capital in other companies  | 25   | (1,970,681,047)  |                  |
| Withdrawal of capital in other companies  | 26   | -                | -                |
| 7. Cash received from interest, dividend and distributed profit                         | 27   | 65,542,983       | 27,197,024       |
| Net cash used in investing activities   | 30   | (1,970,681,047)  | (6,817,158,374)  |
|   |      | 86,097,193,333   |                  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES:  |      | -                | -                |
| Cash received from issuing stock, other owners' equity                                  | 31   | -                | -                |
| Cash paid to owners' equity, repurchase issued stock                                    | 32   | -                | -                |
| Cash received from long-term and short-term borrowings                                  | 33   | 86,097,193,333   | 73,078,792,988   |
| 4. Cash paid to principal debt  | 34   | (70,929,938,543) | (94,201,787,292) |
| 5. Cash paid to financial lease debt  | 35   | (284,618,709)    | -                |
| 6. Dividend, profit paid for owners   | 36   | 1,584,222,087    | (7,000,000)      |
| Net cash (used in) provided by financing activities                                     | 40   | 16,751,476,877   | (21,129,994,304) |
|   |      |                  |                  |
| Net cash during the period  | 50   | 1,947,904,071    | (4,691,767,660)  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR  | 60   | 6,063,942,348    | 9,870,306,337    |
| Influence of foreign exchange fluctuation   | 61   | (284,618,709)    | -                |
| CASH AND CASH EQUIVALENTS AT END OF YEAR  | 70   | 7,727,227,710    | 5,178,538,677    |